

JUNE PLANKEY

BUSINESS & EXECUTIVE COACH

CONSULTING • COACHING • TRAINING

Applying a creative approach to aligning & building business structures

Storyboarding & tactically implementing strategic plans

Quantum coaching for business owners & executives

1to1 business training to build core competencies

ACHIEVEMENTS & SKILLS

ENTREPRENEUR • MARKETING MANAGER • BUSINESS
TRAINER • LEARNING PARTNER • PROPOSAL SPECIALIST

- Active Member of the Corporate-wide Lockheed Martin Business Capture Team, Washington D.C.
- 90% win-rate for multi-million dollar proposals
- Strategist & Analyst . . . with project planning capabilities
- Increased sales by 68% in a labor-intensive business environment
- Entrepreneurial commitment to business structures & project completions
- Identify, develop, and execute marketing campaign plans for new products
- Facilitate desired changes in manufacturing and administration processes

EDUCATION & ACCREDITATIONS

Saint Michael's College

M.S.A. Business Administration & Leadership

Trinity College

B.A. Corporate Communications & Public Relations

Robert Fritz, Inc.

Organizational Structural Consulting

Hendricks Institute

Certified Leadership & Transformation Coach

EMPLOYMENT

Lockheed Martin
Marketing Manager
Certified Green Belt Facilitator – Lean Processes with Six Sigma Capabilities

General Electric
Proposal Development & Marketing Communications Specialist

KeyCorp National
Northeast Business Trainer

IBM
Manufacturing Lean Team Member/Facilitator

Vermont Technical College
Education Specialist

Labor-Intensive & Consulting Businesses
Entrepreneur & Business Owner

VOLUNTEER EXPERIENCE

- St. Michael's College Program Advisory Board Member
- Mercy Connections Board Member
- Vermont Small Business Owner Network Board Member

SECURITY CLEARANCES

Previously held TOP SECRET and SECRET Security Clearances

AWARD RECEIVED

PINNACLE AWARD – Lockheed Martin Security Training Team